#### YOUR PERSONAL PROFILE

Matt, here is your report. I do hope you enjoy it. Let's keep in contact. Kind regards...

Peter Vaughan

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# Initial impressions

You are very active, outgoing, loyal and sensitive all in one package. You like to become involved, and/or in charge of anything you do with a determination and the will to express yourself as and when the need arises be it through physical, mental or emotional means.

You have an amazing view of the world, as though you were born with another sense that helps you understand more than the average person does. Even from a young age you would have begun to understand a great deal but your parents and other elders did not understand or appreciate your awareness. Should more people have the quality, the World would become a more harmonious place for all.

Life is for living, for developing and growing with the ways of the World. It is your belief that if people could only see the mess they make of matters, which at times are trivial, and how they make mountains out of molehills, they may stop and 'think' about their actions, and the effects they have on other people's lives.

You have an honest heart too and believe that every person has a place in this world and a right to their lot and able to do what they are suited to. But more so, you believe every person has the potential to rise to the top in any field they find themselves in, and it is their duty to do so.

You are not a typical God follower as such, even if you do have aspirations to follow that path, but you are a person who understands that thinking at every level is paramount, that business and leadership are a necessary element of life and that real justice and real life rewards are part of the point of being on this planet. If you follow these principles, you will be well loved by many and reach a comfortable level of living.

However, be warned; should circumstance, or some aspect of your character, provide a way to gain more from life than is rightfully yours, and you take from others for your own personal gain - at their expense, even if it is legal, you will pay the price for any injustice you create. So remember, you were born for great things, and in so doing, you will be rewarded beyond your expectations.

## How people see you

You are often seen as quiet in comparison with others and a little reserved in nature. You can be very particular about the way you like things done even when you are an integral part of a team. However, belonging to a group or working in an area where you have a job to do that requires patience, a need for accuracy and where an eye for detail is important, you have these qualities in-built.

You will often be able to see things that others have overlooked, for when it comes to making sure that all is in place and accounted for, you are the one for the job. However, your downside, if it is to be noted, may indicate you are too fussy and slow without generating results within a reasonable time.

You are generally more gentle than others and sometimes you may shrink away from coarse language or unsavory people and situations. You have a refined state of mind and do not necessarily enjoy things that are violent or inappropriate. Irrespective of this, You are well suited to work where accounting, stock taking, or any field of endeavor that requires an eye for detail is called for or is sought after.

## Your Profile Overview

You are generally a hard working and practical person, suited to technical matters with an understanding of how things work. You are sensible and enjoy hands on approach to matters you are involved in. You can be serious about your career and like things in order, but there is a very creative side to you and when you are

involved with things that strike a chord with your interests, your initiative and ability to lead the way stands out.

Many times you have come across a problem or obstacle in your career, yet you have taken the time to think things through. In so doing, you have an amazing ability to come up with solutions and thereafter adapt, and change, as matters unfold to a get the desired result.

#### Your Work Style

Your determination, hard working and perfectionism to do things just right, make you a sought after person in any specialist field. Along your life journey, you will have come across many people with a great deal of sound knowledge and expertise. From this you are able to apply yourself and achieved what you set out to do. Because of your unique style and application, you are quite a versatile person to have around where the development and application of ideas are sought in specialised or high end industries.

#### Your Abilities

You have initiative, lateral thinking, forethought, and apply yourself to the point where you may keep going until the job or project is done to your satisfaction. This may make is hard on others but just as demanding, if not more, for yourself.

With your initiative, problems can be solved; if there is a solution. If not, then it may not take too long before you make the call to drop everything, and tackle a problem from a completely different angle. Irrespective of how you go about something, your ability to chop and change comes naturally to you and may, at times, save the day. However, take your time when necessary as carelessness can be your undoing, so plan and apply yourself to get things done properly.

Any occupation in any field that entails technical skills, music, sports and leadership, which provides a lot of ability in any entrepreneurial field where you can show off your talents. You may perform well under pressure but you are more sensitive than most people realize. You like to be recognized for the work you do, so praise motivates and ensures you continue your good work.

#### What you're not suited to

Should you be influenced by Get Rich Quick type schemes and believe that getting something for doing little work is the way to go, forget it. An aversion to hard work; i.e. laziness will pull you down so do not follow any line that offers little effort on your part. Should you become emotionally depressed from any work you are involved in, you may find your ability to communicate with those around you very difficult.

Even so, at times you may not always understand other people's points of view, therefore do not become engaged in any work or career line that does not pluck your heart strings. To finish off this section, becoming involved in too much socializing can easily interfere with your work and your life, and make sure you take care of your diet as this is another area that can pull you down over time.

#### What to be aware of

Laziness; taking risks without checking first, make sure you listen so that you understand what other people are communicating to you, and ensure *they* are completely aware of what you are saying to them. Take your time to do things properly as your job is to *construct*, and therefore the old saying; "haste makes waste", applies to you.

## What motivates you

You are an independent thinker, savor new ideas and you have a creative mind with an interest, even a passion to overcome obstacles or problems by simply thinking them through. You enjoy doing things under your own steam and this is good as long as you have the experience to support your entrepreneurial projects. You have inner strength and determination.

Your original ideas may come to you after you take time out, allowing you to think during quiet periods. This is a mental exercise that has and will serve you well throughout your life. It is sometimes during these quiet times, even when you lay down to sleep, that you enjoy the ideas that come forth from the places you cannot go to during the busy hours of the day.

Your success will come from you following your passions, and these are related directly to artistic lines of endeavour, creative thinking, proactive with your emotional ideas and the way in which you like everything you do to be perfect, or at least try to be.

You have an impulsive side to you and enjoy the company of other thinkers, but you will discover, these people are few and far between, than in abundance, so you will have to associate with those you find in like type industries, whatever it is your chose to pursue.

### Your traits

You are strong willed and determined who gains respect from those who know you. Others will follow your lead as you seem to know what to do and are not afraid to get things done whatever the circumstance. You do not tolerate weakness in yourself and can be hard on those having a weak disposition, or that lean on you, or others for courage. You have no real fear, nor do you cower if criticized by people, not outwardly anyway, but you are more sensitive than you like to show on your face but you cover it well, hence you can make a good team leader.

You have fine management skills but you must have self control or you can become very domineering. You are susceptible to taking risks and this is fine as long as you have done your homework and not simply jumped at some new idea or offer. In such cases, all it takes is the will to do anything that may entail risk and then learn what is required. In fact, you enjoy doing this as it provides the thrill of experience that may not be gained in other ways.

You need experience with "how to deal with people" at any level of undertaking or you can become very domineering and be seen as a bully based on your reactions to the frustrations others can bring. Under extreme pressure, you may clam up and go completely silent. This gives rise to potential, and radical, reactions which will come as a surprise by others. It is wise to know your own limitations and understand where or what your boundaries are. You believe your way is often the best and don't like to be forced into anything you are not comfortable with. You're a little bit of a psychologist too and this gives you an edge of insight into people, of how they may think.

## The way you apply yourself

You have strong management capabilities and excellent organisational skills. This places you amongst those who supervise, direct and control. You are very able of taking charge and you're ambitious, energetic, efficient, and make good judgment calls. These abilities give you authority and position in the social and business worlds. You have courage and the energy to keep going even under pressure.

You will do well in applying your talents in any area where a mind for detail, along with the ability to direct

and manage others under your guide, and to see the bigger picture of anything you're involved in.

With this kind of energy and responsibility in your dealings with others, it is very important that you understand the importance of mental and physical balance. You have characteristics that enable you to master the most challenging problems and could easily support interests in commercial fields.

Sometimes you may strain and think too much about money. This is the wrong approach to your success where finance is concerned. You are less likely to attract long term earnings if it is the buck you're chasing. Focus on doing the work and the money will flow. Do not push for too long either, but take the time to do things well. Making money your primary objective rather than getting the task or project completed will bring challenges to defeat your progress. For you, money is a reward for effort done and not the primary goal.

# How life is influencing you presently

This period is one for personal development. Its represents knowledge and understanding of the deeper meaning of life which is not seen on the surface. Educational studies, scientific interests, specialization of your talents for outstanding use and recognition should be cultivated. It is time for you to investigate things in a specialized way where the desire to outgrow old associations will be felt. If your attitude is negative, an introverted nature may bring about withdrawals from other people and a feeling of repression causing problems with family and personal relationships may arise.

Negative states of mind can develop and complexes may cause you to try and understand what life is all about. Even though money at times may seem limited and not what you had hoped for, but your knowledge and skill will bring you success and financial rewards if you apply yourself, to better your situation.

The grass may seem greener on the other side of the fence, and if you begin to feel this, seek knowledge and education instead of an escape into unsure fields. Watch your diet and health matters. Have faith, be honest and live right. It is not necessarily a strong time for relationships, but when knowledge, training, and understanding have been attained, this period can bring you a fine reward and the power to attract all things, even love. Make contact with others interested in educational and the scientific fields.

## Lessons life provides you to grow stronger with

At times there are periods where you feel you are being pushed to learn in a manner that is uncomfortable or goes against the way you believe and think. To develop your weaknesses into tools of strength, you must make an effort to dig in and work on your thought processes to understand why and where you feel a resistance with any aspect of your life that just seems to bring repeated lessons, over and over again.

There will be times when you feel you're being put under test, and you start to believe you're being repressed. Pride comes before a fall and so it is up to you to control any emotional frustrations, and use common sense, and then realise the benefits that change makes in such areas where you find resistance to your development.

Problems you experience may have something to do with the past where you keep suppressing old issues because you may feel embarrassed about some event. You should know what is real and what is not, so spend a little time reviewing and re-assessing matters that may have, or still do annoy you based on a former false beliefs and realise you have the power to overcome all mental and emotional blocks to the level of the understanding you develop. Seek the truth and it will set your mind free.

You may want for material, even emotional things in the present. Be careful as what you are not ready for, can bring you the things you may soon regret, including financial stress, so it is good that you become aware of this weakness. Everything you need is there for the taking once you have learned to position yourself in a place and time where you are prepared to receive it, whatever 'it' may be. Gaining more

knowledge in specialised fields are where many of your attributes for success lie;

## How you're likely feeling this year

This is a demanding period of your life and it brings many things for you to manage. There is a great deal of opportunity to develop a wide range of business activities. These matters need to be dealt with and gotten rid of, as they will otherwise hinder your progress so if anything needs to be sold, ended or moved on from, now is the time to do so.

Because of your influential nature, you can turn seemingly negative situations into positive ones by having an overall appreciation of any project and can see what needs to be done so that all are considered, not just your associates within your immediate industry. During this time, many different experiences will take place and there will be opportunities in business, or where people are concerned. This is possible at every level. The possibility of money and material wealth are within your reach so look for advantages and if money is lost, more can be gained.

Legal matters may enter into your life if honesty is lacking. Arguments may bring lawsuits and these can be drawn out. This is not a time for self interests or indulgence. Make sure your principles and morals are well established and tolerance and compassion are kept in the forefront.

### Circumstantial affects this year

There may be many things you are involved with this year that affect your personal or working life or even that of friends and associates, but one thing is for sure, there is a closure of sorts that you will need to address before the year is done.

Based on your circumstances, and irrespective of what you are doing, something this year will need to be dealt with and finalized. This may or may not be to your personal liking, but whatever it is, it will arrive on your doorstep and you will have to handle it.

This is not a bad thing, it is a necessary moment of your life and it is important you look at this matter with a clear and steadfast mind so that you see the reason for what it is and do not let your heart play too much of a role in the event or events otherwise you may not have the best results that life is offering you during this years experiences.

Be considerate and have feelings for others during this time. You may think the whole thing is happening to you, but generally if not always, the affairs and life experiences of others will be affected in the same if not a similar fashion to yourself. Life will look after you the way it is meant to be and you can certainly profit from this year if you are prudent and have open eyes.

## General indicators for your year

This year brings many matters to a conclusion, completion, and the fulfillment of some of your dreams. You are in a closing cycle of experience, one that began nine years ago, leading to a new beginning next year. The period may bring feelings of failure or sorrow if there is disharmony with loved ones, but in reality, the year opens the way to opportunities and new interests in life and the time is right for this to happen.

During the year, be willing to let go of old situations that are brought to your attention, to make way for new

and worthwhile things. If something you love seeks the desire to go, do your best to understand, and be compassionate, for if you try to hold on, you may experience degrees of suffering until you accept the inevitable. Be tolerant and forgiving and then you will find this one of the most wonderful years of your life.

The beginning of the year may seem fine till February steps up to the mark. Often times, there will be an unexpected matter brought to your attention if you have not been listening to what has been going on around you, and you may be left wondering what you are going to do. You may feel alone or held back and unable to keep things moving forward in a steady manner. May through September, you might find your interests growing away from some of your former activities and unconsciously turn your thoughts to things that have not been a part of your life before.

Personal matters will hold your attention throughout, and you may find you are involved whether you like it or not, and in the midst of this, you may even be involved helping others straighten out their problems; as this is a year of impersonal thought and feeling, and what you do for others, you will gain from. Accept what comes to you, but until October or November you may not see the way clearly and may have to go with the changes as they unfold. Take time out in July to help improve your health, and by the end of the year, you will feel better about the way things have turned out.

During the year, as mentioned earlier, there will be endings, conclusions, something to give up, or move on from, even people in your life that are holding you back. It is a sort of clearing period to give you space to move and grow into next year. There will be a new outlook, and glimpse of the future with less duty and more time for relaxation and a sense of inner satisfaction. While the year clears up many old problems, you will be tested for tolerance and you may have to deal with a personal relationship or that of someone close. You may experience the passing of a relative, or have to leave a place where you live or work. Have courage to let go, it's one of your lessons this year. There may be a little uncertainty about how things will turn out, but in hindsight you will understand that it was for the better.

Feelings of frustration and "what's-the-use" sentiments may arise now and then, and it would be better to take the time out needed to rest in any such moments, especially where your emotions rise to the surface and seem to occupy your mind. At such times, seek out new friends, as you may be very surprised what unfolds. Enjoy Christmas, it will be good for you, and next year, things will be much brighter than you thought.

This year should be like a breath of fresh air and will be full of new opportunities for you to make some good decisions or choices, that will affect you over the next nine years. This year will likely bring an unsettled series of events but the need or sensation to progress yourself and get on with a new career or alternative life options, will influence your mind. This is normal right now, at every level of your existence. Nothing remains the same for any length of time otherwise progress would slow to a stop, and so would your personal development.

If you do not feel any need of change for yourself, at least become aware of the adjustments or variations taking place from your surroundings, and or environment. There may be matters needing attention that are overdue and in need of tidying up or completing. Should you do nothing, you may be surprised that circumstance has acted for you. It is advisable to overhaul your way of living. Make an effort to put your best into action.

Take up new interests or activities that will add life to your situation and broaden your general outlook. The events this year are not unnecessarily world shaking nor do they completely change all that you are doing, unless you want them to, or plan for them, but they do indicate that now is the time for improvement, advancement and for you to get a grip on your undertakings. This new cycle is a push forward and to prevent you from getting into a rut. People unconsciously begin to grow old or let themselves become depressed when they fail to recognise this 'beginning again' phase, and Life then slowly passes them by.

Be determined if you have new plans and desires but move forward wisely and consider all undertakings carefully, as they can only work out gradually as the months of the year pass by. The year might seem like you're at a crossroad and you may find yourself standing between the past and the future. Look ahead and take a stand, do not be impulsive, for there are many decisions to be made, month by month before you can fully accomplish what you started to do when the year began, now is the time to reach out for new opportunities.

This year is not an overly easy one, it is very active and there will be many decisions to make. Other people will be involved and there will be things to take care of before any final plans begin to be formed. It is only when you try to hold onto old situations and possessions that unexpected things can disrupt your present way of life. This is a year of renewed opportunity and to keep life moving forward, so make your activities worthwhile for others as well as yourself.

During the early months of the year it is advisable not to be too hasty or impulsive. Progress depends on you and your ideas, but others must be considered. You may think at times you are being held back, but this year is good for planning, so during the first part of the year, family or associates could demand your time and attention when you want to be doing other things, so take this in your stride to avoid any resentment, as worry or strain could affect your health. Take time out during June to think things over, seek advice and listen to your 'gut feel', as ideas may need time to fully surface. This is not a time to force matters. Results will begin to form from August onward, and by December, you should be more involved and working on any ideas and plans the year has provided you.

### What to do next.

At times, do you feel you're repeating the same old mistakes? I found out why this happens.

It is finally time for you to take control of your future. Use the foresight I can provide for you that gives you the edge you've been looking for. It's time to <u>own your Success</u> and take control of the unseen events that always seem to hold you back.

Making the right Decision is one of the hardest things for people to do because people don't know what the outcome will be (until now).

Decisions are necessary at every stage of your life and you know this. I have the know-how to tell you about your life's PURPOSE, the REASON for being here, and What you should be DOING in life; i.e. what you were designed for.

The above Profile Overview is not intended to provide all the answers to every burning question you may have. However I can help you by providing you with any specific information you may be looking for.

Napoleon Hill, author of the famous book "Think & Grow Rich" said, after spending 25 years studying 500 of the wealthiest people in the world; "People fail their life's purpose because they don't know how to make the Right Decisions at the right time". That's where I step in to help you. You don't need to spend 25 years studying decision making as Hill had done.

If you need help, or want to know something specific about your future, contact me.

We can enjoy a one on one, a phone call or Skype if you prefer, depending on where you are.

I can be contacted; peter@petervaughan.net - send me your contact details and a little about your situation and I'll come back to you.

Kind Regards,

Peter Vaughan